



The Ultimate Network Security Comparison for Cyprus Businesses

What's Inside

- Fortinet vs Palo Alto deployment models
- Licensing tier comparisons with cost considerations
- Integration matrix for hybrid, multi-cloud, and remote access
- Support and compliance availability in Cyprus

Who This Is For

This guide is designed for IT managers, system integrators, and business leaders in Cyprus who need a clear technical and commercial comparison between Fortinet and Palo Alto solutions.

Deployment Models

Explore typical deployment patterns in SMEs, mid-size enterprises, and government environments. Includes physical appliances, cloud-native integration, and hybrid firewall strategies.

Licensing Tiers Compared

Side-by-side comparison of licensing options for both vendors, with breakdowns for:

- Firewall performance tiers
- Threat prevention features
- SD-WAN and ZTNA availability
- Total cost of ownership over 3 years

Integration Matrix

Which platform works best with your environment? This section covers:

- Microsoft Azure, AWS, and Google Cloud integrations
- Local data center support



- Remote access, VPN, and secure application delivery

Support & Compliance in Cyprus

Compare local partner availability, support SLAs, and alignment with GDPR, ISO 27001, and other key standards relevant to Cypriot businesses and public sector entities.